# Received by NSD/FARA Registration Unit 07/16/2017 1:05:52 PM OMB No. 1124-0004; Expires May 31, 2020

U.S. Department of Justice

#### **Exhibit B to Registration Statement** Pursuant to the Foreign Agents Registration Act of 1938, as amended

Washington, DC 20530

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of

Name of Registrant     The Gallagher Group, LLC		2. Registration No.			
		6277			
3. Na	ame of Foreign Principal	-			
The	Embassy of the State of Qatar				
		Check Appropriate Box:			
4. 🗵	The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.				
5. 🗆	There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.				
6. 🗀	The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.				
7. De	. Describe fully the nature and method of performance of the above indicated agreement or understanding.				
Br Go vi:	anches of the United States Government to acovernment of the State of Qatar, including ass	garding the Embassy's communications with the Legislative and Executive dvance the bilateral relationship between the United States and the istance in promoting economic and security cooperation, preparing for enting Qatar, and responding to inquiries and requests from the United			

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8. Describe fully the	activities the registrant engages in or prop	oses to engage in on behalf of the above foreign	principal.		
Branches of the U Government of th	nited States Government to advance the e State of Qatar, including assistance in d States by delegations representing Qa	e Embassy's communications with the Legislate bilateral relationship between the United States or the United State	tes and the , preparing for		
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O Will also seek dates		alida a tatal alidakan di Gada Y	(-) -64b- A-431-		
the footnote below		clude political activities as defined in Section I	(0) of the Act and in		
	such political activities indicating, among neans to be employed to achieve this purp	other things, the relations, interests or policies ose.	to be influenced		
		the Embassy of the State of Qatar and United S t meetings with United States Government of			
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	•				
			•		
EXECUTION					
information set forth		or affirms under penalty of perjury that he/she henent and that he/she is familiar with the contents s/her knowledge and belief.			
Date of Exhibit B	Name and Title	Signature			
July 16, 2017	James P. Gallagher, President	/s/ James P. Gallagher	eSigned		
Footnote: "Political activity."	as defined in Section 1(o) of the Act, means any activity	y which the person engaging in believes will, or that the person			

Footnote: "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

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# EMBASSY OF THE STATE OF QATAR

Washington, DC



سفارة دولة قطر واشنطن دي.سي.

July 11, 2017

The Gallagher Group, LLC 2503 Hayes Street Alexandria, VA 22302

Attention: Mr. James Gallagher

Dear Mr. Gallagher:

This refers to the Consulting Services Agreement (the "Agreement") between the Embassy of the State of Qatar and The Gallagher Group, LLC ("Gallagher"), dated July 11, 2016, as amended.

This will confirm our mutual agreement to extend the Term of the Agreement for the period commencing July 1, 2017 and expiring on December 31, 2017, subject to the following amendments.

- 1. The Fees payable to Gallagher shall be \$25,000 per month, payable on the first day of each calendar month, commencing July 1, 2017.
- 2. The Embassy shall reimburse reasonable expenses incurred by Gallagher in the performance of this Agreement; provided, however, that: (i) expenses in excess of \$500 per month shall not be reimbursed, unless approved in advance and in writing by the Embassy; (ii) expenses shall be invoiced monthly; and (iii) if requested by the Embassy, Gallagher shall provide vendor receipts for all invoiced expenses.
- 3. During the Term, and for a period of one year thereafter, neither Gallagher nor any employee or subcontractor assigned by Gallagher to work on this Agreement, shall advise, represent or accept engagements from any sovereign state whose Ambassador is recalled from Qatar as of July 1, 2017, or any entity that is substantially owned or controlled by such states.
- 4. The Agreement may be terminated without cause, effective 30 days after written notice by either party. In the event of a termination without cause, you will be entitled only to the fees earned, and reimbursable expenses incurred, through the effective date of termination.

Except as expressly stated herein, nothing in this letter shall alter or amend the terms of the Agreement.

If these terms are agreeable, please confirm by adding your signature below, and returning a

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signed original version of this letter to me.

We look forward to working with you.

Sincerely,

For the Embassy of the State of Qatar

AGREED:

For The Gallagher Group, NLC

Date: 7/11/2017